



# Shelby County Government

A C Wharton, Jr.  
Mayor

October 15, 2008

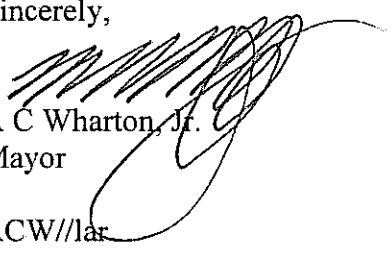
The Honorable Deidre Malone  
Chairman, Shelby County Board of Commissioners  
160 North Main, Suite 450  
Memphis, Tennessee 38103

Dear Chairman Malone:

Pursuant to the rules and regulations governing the Memphis and Shelby County Convention Center Commission, I hereby nominate Jason Fair and Lee A. Jackson for reappointment to the above-mentioned board. Term of Service should expire on July 1, 2010, for a term of two (2) years.

For your use, biographical information is attached and approval of the Board of Commissioners will be appreciated.

Sincerely,

  
A C Wharton, Jr.  
Mayor

ACW//lar  
Encl

## **SUMMARY**

### **I. Description of Item**

**This resolution reappoints two members, Jason Fair and Lee A. Jackson to the Memphis and Shelby County Convention Center Commission.**

### **II. Source and Amount of Funding**

### **III. Contract Items**

**A. Type of Contract – N/A**

**B. Terms – N/A**

### **IV. Additional Information Relevant to Approval of this Item**

**Members of the Memphis and Shelby County Convention Center Commission are appointed for terms of two (2) years each. Mr. Fair has been a member since 10/23/06; Mr. Jackson has been a member since 1/08/01. Please see attached list of Shelby County board members.**

# ***Board Members***

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<i>Appointments</i>	<i>Resolution Date</i>	<i>Expire Date</i>	<i>Member Since</i>	<i>Race</i>	<i>Term</i>
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## ***M/SC Convention Center Commission***

Commissioner Henri Brooks - ex-off	09/11/2006				
Mr. Jason Fair	10/23/2006	07/01/2008	10/25/2004	WM	2
Commissioner James Harvey - ex-o	09/11/2006				
Mr. Lee Jackson	10/23/2006	07/01/2008	01/08/2001	BM	2
Mr. J. Oros, Jr.	09/24/2007	07/01/2009	04/10/2000	WM	2

## Convention Center Attendance

Of the seven meetings held from July 2007 through June 2008 -  
Mr. Lee Jackson attended all seven and Mr. Jason Fair attended six  
meetings

Memphis Cook Convention Center Commission  
Board/Commission

Division of County Government

Name: Jason FairDate of Birth: 4/20/71 Race W M X FBusiness Name: Stanford GroupBusiness Address: 6075 Poplar Zip: 38119 Phone 901 537 1688E-mail jfair@stanfordgroup.com Fax 901 537 1685Education: B.A. University of AlabamaName of Spouse: Meredith Number of Children 3Home Address: 360 River View Zip 38120 Phone 901 683 2258

Resident of Shelby County \_\_\_\_\_ years.

Have you ever been convicted of a felony? Yes \_\_\_\_\_ No X  
I give authorization to Shelby County Government to request that the Shelby County Sheriff's Department perform a background check. Yes X No \_\_\_\_\_

I also understand that other sources including the official state websites listing sexual predators and a check of outstanding balances owed to departments and offices of county government may be performed.

List any affiliation or ownership interest you have in any business, corporation, or partnership, and if such business contracts with or sells products or services to Shelby County Government.

List members of family, where employed, and whether or not their employer contracts with or sells products or services to Shelby County Government.

Jason Fair  
Signature10/2/08

Date

(For Office Use Only)

Attendance Record (if applicable)

No. of Meetings \_\_\_\_\_ No. Attend \_\_\_\_\_ No. Absent \_\_\_\_\_

Disposition:

Approval \_\_\_\_\_ Resolution \_\_\_\_\_ Item # \_\_\_\_\_

**NOTICE TO ALL PROSPECTIVE APPOINTEES TO SHELBY COUNTY BOARDS,  
AUTHORITIES OR COMMISSIONS**

Pursuant to Resolution #26 adopted July 26, 1993, as amended, each person who submits his or her name for nomination to serve on a board, authority, or commission subject to approval by the Shelby County Board of Commissioners shall submit a list of all private country, social, athletic or professional clubs of which that person is a member. In the event it is determined that any such clubs are discriminatory in choosing their members on the basis of race, sex, or religion, the Shelby County Board of Commissioners may use this information in voting to reject the nominee.

Pursuant to the aforementioned Resolution you are hereby required to list all private country, social, athletic or professional clubs of which you belong.

- 1 N/A
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_
- 5 \_\_\_\_\_
- 6 \_\_\_\_\_
- 7 \_\_\_\_\_
- 8 \_\_\_\_\_

List below any of the aforementioned clubs of which you belong that do not have female members.

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_

List below any of the aforementioned clubs of which you belong that do not have minority group members (e.g., African American, Hispanic, Asian).

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_

Do any of the aforementioned clubs of which you belong discriminate in selecting members based on race, sex, or religion?

Circle Below:

Yes ☒ No

Submitted:

Jason Fair

(Print Name)

Signature:

Jason Fair

Date:

10/2/08

## GRATUITY DISCLOSURE FORM

Shelby County Ethics Commission

*INSTRUCTIONS: This form is for all persons receiving any Shelby County Government contract, land use approval or financial grant money to report any gratuity that has been given, directly or indirectly, to any elected official, employee or appointee (including their spouses and immediate family members) who is involved in the decision regarding the contract, land use approval, or financial grant of money.*

1. NAME

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2. DATE OF GRATUITY

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3. NATURE AND PURPOSE OF THE GRATUITY

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4. NAME OF THE OFFICIAL, EMPLOYEE, APPOINTEE, OR FAMILY MEMBER WHO RECEIVED THE GRATUITY

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5. NAME OF THE PERSON OR ENTITY THAT PROVIDED THE GRATUITY

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6. ADDRESS OF THE PERSON OR ENTITY THAT PROVIDED THE GRATUITY

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7. DESCRIPTION OF THE GRATUITY

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8. COST OF THE GRATUITY (If cost is unknown and not reasonably discernible by the person giving the gratuity, then the person giving the gratuity shall report a good faith estimate of the cost of the gratuity.)

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9. The information contained in this Gratuity Disclosure Form, and any supporting documentation or materials referenced herein or submitted herewith, is true and correct to the best of my knowledge, information and belief and affirm that I have not given, directly or indirectly, any gratuity to any elected official, employee or appointee (including spouse and immediate family members) that has not been disclosed and I affirm that I have not violated the provisions of the Shelby County Government Code of Ethics.

Jason Fair  
Signature

10/2/08  
Date

Jason Fair  
Print Name

*A copy of your completed form will be placed on the Shelby County Internet website.*

# JASON JOHNSON FAIR

3843 Oakley  
Memphis, Tennessee 38111  
(901) 323-2919

## OVERVIEW

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Offer a solid base of leadership, project management, business development, community relations development, key commercial account development and management. Experience covers 8+ years and includes increasing gross production through corporate/individual account management and community relations. Have a history of "getting things done," effective problem solving, and increasing the productivity of tasks/teams. *Strengths:*

- Portfolio growth, outside sales, financial analysis, and community relations.
- Problem solving, research, employee development, and leadership.
- Working with Financial Team to exceed monthly goals and using personal initiative to develop and manage strategy to ensure that goals are achieved.
- Building high-level client relationships through the development of client-specific programs.

## EXPERIENCE

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STANFORD FINANCIAL GROUP, Memphis, TN

1/04 - Present

**Vice President - Financial Consultant** Use executive sales and negotiations skills to manage long-term relationships with corporate/individual clients. Member of Financial Team that maintains an account base of over 500 clients. Manage over \$500MM in assets; consisting of annuities (fixed and variable), mutual funds, institutional money managers, and individual securities.

- Key business developer for increasing financial commitments and developing the relationship required to build and maintain long term relationships.
- Target affluent individuals and business owners with investment products, and through value added service and support have persuaded targets to ally with Stanford Financial Group.

UBS / PAINE WEBBER, Memphis, TN

11/99 - 1/04

**Financial Consultant** Assisted customers in achieving their financial goals through selective analysis of financial products. Used networking/referrals extensively to build relationships with customers. Was responsible for managing branch annuity and life insurance production.

- Provided illustrations of existing status, problems, and goals with comparative recommendations.

**Branch Office Insurance Coordinator** (1/03-1/04) Responsibilities included: (A) Managing Team annuity and life insurance production, and (B) Serving as a liaison between the company and the branch.

RAYMOND JAMES & ASSOCIATES, Memphis, TN  
**Broker Trainee**

1996

## EDUCATION

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UNIVERSITY OF ALABAMA, Tuscaloosa, AL

**B. A. Communications** GPA: 3.2/4.0

*Major:* **Public Relations**

*Minor:* **Marketing**

Student Body Vice President

## ACTIVITIES

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Girl Scout Council of the Mid-South, Board Member, *Finance Committee Chairman*, 2003-Present

Memphis Regional Chamber - Total Resource Campaign, *Vice Chairman*, 2002, 2003

Memphis Regional Chamber - Chamber Ambassadors, *Co-Chairman*, 2001, 2002, 2003

Memphis Area Home Builders Association, *Affiliate Member*, 2003

University of Alabama Alumni Association - Memphis Chapter, *President*, 2001

CCIM - Memphis Chapter, *Chapter Sponsor Programs Committee*, 2003

Memphis Leadership Foundation, *Fellows Program*, 2004

CONVENTION CENTER  
Board/Commission

## Division of County Government

Name:

LEE A. JACKSON

Date of Birth:

07-22-1950

Race:

Black

M

X

F

Business Name:

JACKSON Financial Center

Business Address:

1407 UNION AVE

Zip:

38104

Phone

726-1390

E-mail

jacksoncfp@aol.com

Fax

726-1392

Education:

MBA-Finance University of Memphis

Name of Spouse:

N/A

Number of Children

Two

Home Address:

5263 Chatfield

Zip

38116

Phone

336-8100Resident of Shelby County 53 years.Have you ever been convicted of a felony? Yes ☐ No ☒I give authorization to Shelby County Government to request that the Shelby County Sheriff's Department perform a background check. Yes ☒ No ☐

I also understand that other sources including the official state websites listing sexual predators and a check of outstanding balances owed to departments and offices of county government may be performed.

List any affiliation or ownership interest you have in any business, corporation, or partnership, and if such business contracts with or sells products or services to Shelby County Government.

JACKSON Financial Center - 100% - NO COUNTY businessJACKSON HOME Properties - 100 - NO COUNTY business

List members of family, where employed, and whether or not their employer contracts with or sells products or services to Shelby County Government.

NONE

Signature

Date

(For Office Use Only)

Attendance Record (if applicable)

No. of Meetings

No. Attend

No. Absent

Disposition:

Approval

Resolution

Item #

**NOTICE TO ALL PROSPECTIVE APPOINTEES TO SHELBY COUNTY BOARDS,  
AUTHORITIES OR COMMISSIONS**

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- 2 \_\_\_\_\_
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- 5 \_\_\_\_\_
- 6 \_\_\_\_\_
- 7 \_\_\_\_\_
- 8 \_\_\_\_\_

List below any of the aforementioned clubs of which you belong that do not have female members.

- 1 N/A
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_

List below any of the aforementioned clubs of which you belong that do not have minority group members (e.g., African American, Hispanic, Asian).

- 1 N/A
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_

Do any of the aforementioned clubs of which you belong discriminate in selecting members based on race, sex, or religion?

Circle Below:

Yes ☐ No ☒

Submitted: LEE A. JACKSON  
(Print Name)

Signature: 

Date: 10/3/08

**GRATUITY DISCLOSURE FORM****Shelby County Ethics Commission**

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1. NAME

N/A

2. DATE OF GRATUITY

N/A

3. NATURE AND PURPOSE OF THE GRATUITY

N/A

4. NAME OF THE OFFICIAL, EMPLOYEE, APPOINTEE, OR FAMILY MEMBER WHO RECEIVED THE GRATUITY

N/A

5. NAME OF THE PERSON OR ENTITY THAT PROVIDED THE GRATUITY

N/A

6. ADDRESS OF THE PERSON OR ENTITY THAT PROVIDED THE GRATUITY

N/A

## 7. DESCRIPTION OF THE GRATUITY

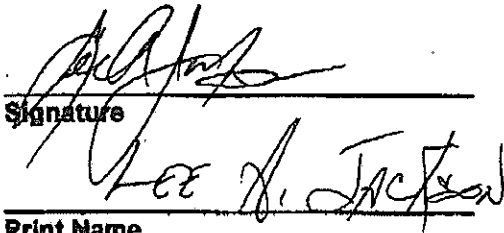
N/A

## 8. COST OF THE GRATUITY (If cost is unknown and not reasonably discernible by the person giving the gratuity, then the person giving the gratuity shall report a good faith estimate of the cost of the gratuity.)

N/A

9. The information contained in this Gratuity Disclosure Form, and any supporting documentation or materials referenced herein or submitted herewith, is true and correct to the best of my knowledge, information and belief and affirm that I have not given, directly or indirectly, any gratuity to any elected official, employee or appointee (including spouse and immediate family members) that has not been disclosed and I affirm that I have not violated the provisions of the Shelby County Government Code of Ethics.

Signature



Print Name

Date

10/3/08

*A copy of your completed form will be placed on the Shelby County Internet website.*

**LEE A. JACKSON, CFP, MBA  
CERTIFIED FINANCIAL PLANNER**

- FOUNDED JACKSON FINANCIAL CENTER (FORMERLY JACKSON FINANCIAL PLANNING COMPANY) IN 1987.
- TENN YEARS WITH MERRILL LYNCH AS A FINANCIAL CONSULTANT
- REGISTERED GENERAL SECURITIES PRINCIPAL, NASD
- MEMBER, MERRILL LYNCH'S EXCLUSIVE EXECUTIVE SALES CLUB (ONLY BLACK EVER IN MEMPHIS)
- MBA, FINANCE, UNIVERSITY OF MEMPHIS (1<sup>st</sup> BLACK TO COMPLETE THE GRADUATE SCHOOL OF FINANCE
- CERTIFIED FINANCIAL PLANNER AND MEMBER INSTITUTE OF CERTIFIED FINANCIAL PLANNERS
- MEMBER, REGISTRY OF CFP LICENSED PRACTITIONERS
- CHARTERED FINANCIAL ANALYST, LEVEL TWO CANDIDATE
- CERTIFIED LIFE UNDERWRITER, CANDIDATE
- MEMBER, PINNACLE CLUB, TRANSAMERICA LIFE COMPANIES
- MEMBER, MILLION DOLLAR SALES CLUB, NATIONWIDE LIFE INSURANCE COMPANY
- 1998 CHAIRMAN – MIDSOUTH SOCIETY OF THE INSTITUTE OF CERTIFIED FINANCIAL PLANNERS
- 1999 CHAIRMAN – BLACK BUSINESS ASSOCIATION
- BOARD MEMBER –
- CHAIRMAN – MEMPHIS/SHELBY COUNTY COOK CONVENTION CENTER
- CHAIRMAN – GOODWILL BOYS AND GIRLS CLUB OF MEMPHIS
- MEMPHIS AREA CHAMBER OF COMMERCE, MEMPHIS LIGHT, GAS AND WATER COMMUNITY ADVISOR COUNCIL, MIFA FOUNDATION, MEMPHIS URBAN LEAGUE ENDOWMENT FUND, LOWENSTEIN HOUSE
- MEMBER, BLOOMFIELD BAPTIST CHURCH